

Putting Plant-Based Foods on Health Care Menus

Sharon Palmer, MSFS, RDN - Moderato



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The Plant-based Trend Is Hot!

- 63% follow diet that eliminates meat to son extent
- 2 years ago
 Surge in plant-based alternatives during COVID;
- up 90% 94% Americans willing to eat more plant-based
- foods
- Biggest retreat for global meat eating in decades; per-capita consumption falls 3%



Why People Are Shifting Towards Plants?

- Trend taps into three common concerns: environmental impact of food choices, animal welfare, and desire to eat healthier
- Over half think food industry should focus on meat-free options
- 6/10 people say it is important foods purchased and consumed be sustainably produced; 43% want food companies to have sustainability commitment; 28% eating more plant protein



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Shifting Attitudes Toward Healthy Diets



mostly a vegetarian diet, but occasionally eating meat and poultry

50% of millennials eat meat alternatives more than once a week, vegan now features on 11% US menus

Consumption of plant protein, plant-based meat/dairy alternatives increased in past year, 28% eating more plant protein, 24% eating more plant-based dairy, 17% eating more plant-based meat alternatives than in 2019

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Plant-Based Trends in Health Care



- Food service is an important aspect of patient satisfaction
- Health care's climate footprint: 4.4% of GHGe, 75% comes from food
- 60% of consumers want to cut meat intake; they are offering plantforward initiative
- Plant-based legislation is in process in CA, NY

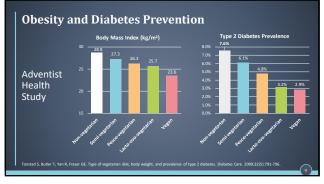


Jennifer Paul, MPH, RDN Physicians Committee for Responsible Medicine



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Cardiovascular Disease Prevention

- Vegetarian dietary patterns reduce CVD mortality and morbidity, and the risk of coronary heart disease by 40%1
- Processed meat, red meat, and poultry increase your risk for CVD compared to no consumption²
- Processed meat and red meat increase the all-cause mortality from CVD²

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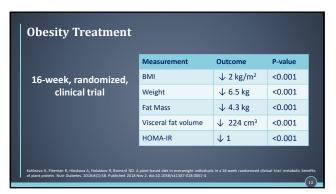
Plant-Based Diets are Also Associated with..

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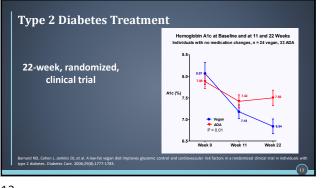
- Lower blood pressure¹
- Lower blood lipids²
- Reduced platelet aggregation²
- Reduced risk of metabolic syndrome² Reduced risk of cancer³
- Reduced risk of all-cause mortality in chron
- kidney disease⁴
- Reduced risk of asthma⁵
- a K, Barnard ND, et al. Veget

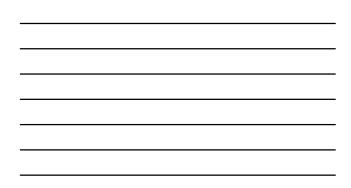
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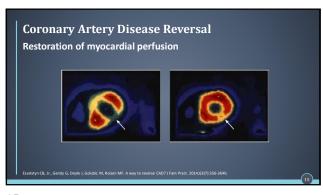


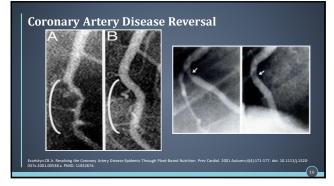






	Measurement	Outcome
Lifestyle Heart Trial	Cholesterol	↓ 28%
	LDL cholesterol	↓ 40%
	Weight	↓ 24 lbs
	Chest pain severity (1-7 scale)	↓ 0.8
	Anginal episode frequency	↓ 91%
	Diameter stenosis	↓ 1.75%





Hospitalization: A Key Teachable Moment

"Poor dietary quality is a leading contributor to mortality in the United States.

"By providing education on lifestyle changes, specifically, dietary changes, hospitals have the opportunity to use the patient experience as a 'teachable moment.'

"The food options provided to inpatients and outpatients can be a model for patients to follow upon discharge from the hospital."

garwal M, Grady A, Desai D, et al. Successful Impleme es into Hospitals. Am J Med. 2021 tion of Healthful Nutrition In

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Diet-Related Racial and Ethnic Health Disparities

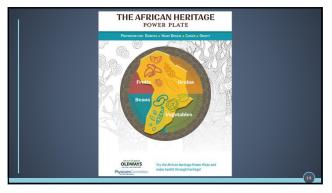
<u>Obesity</u>: Hispanics and blacks have a higher prevalence compared to whites¹
 African Americans consistently lost less weight than whites in interventions²

 <u>Hypertension</u>: Blacks have a higher prevalence compared to whites³
 In treatment, whites have higher achievement in blood pressure control compared to blacks³ <u>Diabetes</u>: Racial and ethnic minorities have higher prevalence, worse control, and higher rates of complications⁴

<u>Cardiovascular Disease</u>: Blacks are more likely to have a stroke and die from heart disease and have higher rates of myocardial infarctions and heart failure; Asian Americans/Pacific Islanders have a higher percentage of coronary artery disease⁵

a Brief, 2017;(288):1-8. 118:0303-3 109:03005:155[18]:2098-2104.doi:10.1001/archinte.16 1007;64[5 Suppli:1015.565.doi:10.1177/1077558707305409 1007;64[5 Suppli:1015.565.doi:10.1177/1077558707305409

<u>Cancer</u>: Blacks have higher mortality rates and shorter survival times⁶



Resources

Physicians Committee has many resources to support you in bringing healthy plant-based options to your hospital:

- Free recipes
 Tip sheets
 Healthy Food in Health Care Toolkit
 On the ground support for in-person tastings
 In-service trainings for clinicians and staff
 Culturally relevant resources
 Free CME and Grand Rounds
 Many consultations

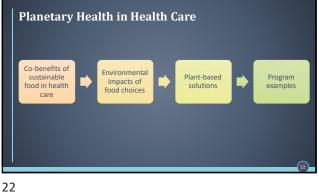
Go to PCRM.org/hospitaltoolkit or send an e-mail to alenthall@pcrm.org to learn more!

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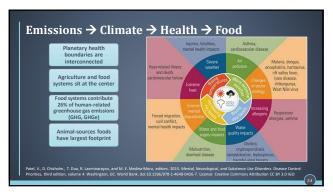
Planetary Health Using Plant-Forward Health Care





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Greenhouse Gases (GHG): A Brief Summary

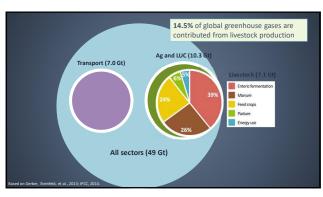
• Methane, carbon dioxide, nitrous oxide

 Animals, deforestation, fertilizers, transportation contribute to GHGe • Methane from ruminant enteric

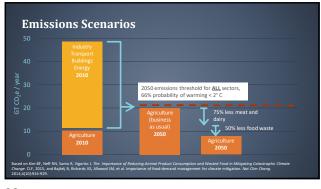
fermentation fertilizers • Carbon dioxide derived from

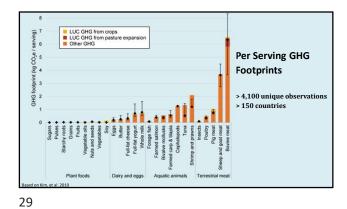
energy supply













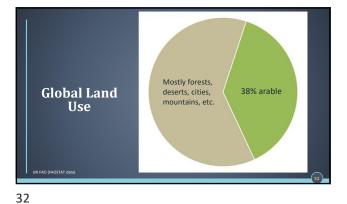




Land \rightarrow Soil \rightarrow Biodiversity

- 40% global land surface for agriculture
 70% of this for livestock = 30% of land
 12% increase in 4 decades
- Farming practices and soil:
 40% croplands experiencing soil erosion, reduced fertility, overgrazing
 Healthy soil: resilient, carbon sequestration, reduced erosion



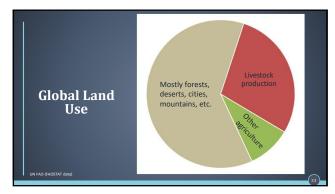


"How we eat determines, to a considerable extent,

used."

how the world is

Wendell Berry





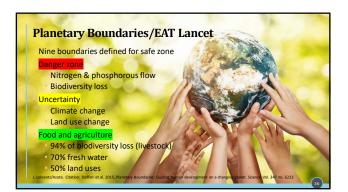
Energy and People

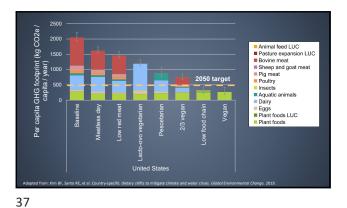
- Food production responsible for 19% US fossil fuel use
- 7-10 calories to produce, process package every food calorie (>40 for beef)





- Exposure to harm
 Low wage earners
- Worker safety
- A ERS; Horrigan, et al. 2002; CIA World Fac





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Plant-Based Solutions

- We need a social and ecological U-turn • Shift toward plant forward diets is needed
- EAT Lancet diet stays within planetary boundaries

• One serving meat/day

- Institutions play an important role • Less meat, more plant proteins
 - Better meat
 - More variety, healthier offerings



New York Presbyterian and Meatless Monday

- Sustainability and Wellness initiative • NYPBeHealthy and NYPgreen
- Target audience: staff, students, and community Goal: small adjustments in meat consumption can reduce an individual's environmental footprint as well as the risk of adverse health

Results: increased awareness of environmental impact of high meat consumption

SKIP THE MEAT, NOT YOUR HEART BEAT NYPreer Promising: promotions, new menus, and culinary innovations



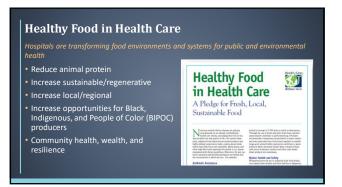
A Plant-Forward Future: *Putting Plant-Forward Into Action*

John Stoddard, MS | National Project Manager | Health Care Without Harn



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Plant-Forward Future Webpages Main initiatives Practice Greenhealth Awards program

- Topline messaging for sustainability, clinicians
 Cool Food Pledge
 and wellness, food service
 Culinary Contest and wellness, lood Service - Culinary Contest • Suite of resources grouped by implementation, • Regional purchasing projects marketing and education, tracking

- communications consultant

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Network Data

- 22% of all Practice Greenhealth members are actively working to reduce meat
- Food award 2019 data shows that 76% are reducing meat
 - Those reporting meat reduction increases every year

Healthy Food in Health Care 2018-2019					
	69% 49% 49%	TOM S310255 HOSPITALS AP	79% Protection State from S2200	AND	26% online purits and the increases the increases the increases the increases and increases the incr





How do you promote meat-free/red meat dishes?	uced	What terminology works best for promoti reduced meat or meat-free dishes?
Meatless Mondays promotional materials	22%	Meatless
Health Care Without Harm/Practice Greenhealth materials	11%	Vegetarian Vegan
Promote with our own promotional materials	22%	Plant-forward
We have meat-free dishes but do not promote them as meat-free	67%	Plant-based
Other	33%	Other

Plant-Forward: Good for Business

- Plant-based proteins landed at number 2 on the National Restaurant Association's 2020 "What's Hot" survey¹
- 44% of consumers are trying to increase their intake of plant-based proteins like beans and nuts,² and nearly eight in 10 millennials are eating meat alternatives³
- Plant-forward menus can lead to an increase in patient and employee satisfaction rates, and 83% of diners in hospitals say they would choose plant-forward options at least sometimes⁴

Sebb4f5c01cb8664576586c2/1589333862562/PFByNumbers.pdf news/what-consumers-really-think-about-meat-alternatives 1019/news/4233/Plant-forward-Meals-in-Healthcare-<u>Aramark-plant-for</u>

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Sales, environment, health, productivity

Cool Food Pledge

- Reduce GHG emissions by 25% by 2030
- Signatories submit purchasing data annually
- Signatories receive report on
- emissions by food category Primary resource: Behavioral Playbook
- Signatories receive enhanced technical support and develop plan to reach goal



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Plant-Forward Future Purchasing Projects

- Increase access to regionally-produced plant proteins for health care in four regions of the US
 Particularly legumes such as dry pulses and fresh peas and beans
- Support small- and mid-sized producers (farmers and processors) in each region, with an emphasis on BIPOC producers, to scale up to meet the needs of institutions
- Promote the benefits of a plant-forward diet within health care











Plant-Based Programs in Health Care

- AMA Healthy Food Options in Hospitals, pushing plant-based options, elimination processed meats
- based options, elimination processed meats ACC Plant a Seed: Heart-Healthy Food Recommendations for Hospitals, recommend at least one plant-based entrée every meal, elimination processed meats Health Care without Harm Healthy Food in Health Care Pledge, improve food production, patient and planetary health, commit to plant-based options Oldways Plant Forward Plates: Free resources for health care
- care HSUS Forward Food Culinary Training Program to educate foodservice staff
- Check out article in *Today's Dietitian*, "Plant-Based Offerings Heat Up in Health Care"





Humane Society Helps Get Plant-Based Meals on Hospital Menus



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The Humane Society of the United States

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Baptist Health South Florida

- "Better for You" plant strong program
 After the first year of its launch, there was a 93% increase in plant-based sales
- 40% of customers are choosing the plant-based options daily

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The Valley Hospital

- 35% of the menu is plant-based
- 23% of customers are now choosing the plant-based options daily
- Reduced the purchase of animal products by 400 cases per year
- Overall food cost savings of \$130,000 annually

Virginia Mason Memorial [•] 50% of the daily café and patient menus are plant-based

are plant-based
30% increase in plant-based meals sales

 20% increase in patient satisfaction scores



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National Health Care Leadership Team

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Do Emphasize Food's Look and Feel

look and feel drives appeal

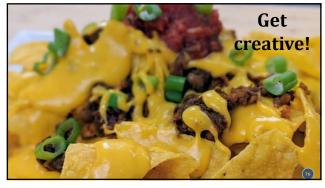
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Honoring Plant-Based Traditions of African Heritage Diets in Health Care



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Heritage is Motivator for Health

- All the recipes in A Taste of African Heritage are completely plant-based
 8% of Black Americans are vegetarian vs 3% of general population¹
- 3% of general population⁴ 31% of non-white Americans have reduced meat consumption in the past year vs 19% of white Americans² Graduates of A Taste of African Heritage overwhelmingly report that heritage is a strong motivator for health



Results of A Taste of African Heritage



90% of adult participants improved at least one healthy behavior (eating more whole grains, vegetables, etc.)



In adults, systolic blood pressure decreased by an average of 4.65 mm Hg over l the six-week program

28% of adult participants reduced their blood pressure by a full stage (moving from stage 2 hypertension to stage 1, stage 1 to elevated, or elevated to pormal)

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Using A Taste of African Heritage in a Health Care Setting

- Host a virtual class series with patients to build community and foster healthy habits during COVID
- Refer patients to participate in the class series
- Use our free "demo kit" to host a cooking demo in the health care center to drum up interest and participation in a full class series







Additional Plant-Forward Resources

Plant-Forward Plates¹

FREE toolkit featuring 40+ foodservice scaled plant-based recipes with HACCP instructions, nutritional analysis, and ordering guides

 Learn more at Oldwayspt.org/pfp African Heritage Power Plate²





Plant-based booklet made in collaboration between Oldways and PCRM featuring 8 recipes

Learn more at Oldwayspt.org/ahpowerplate

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Case Study: Adventist Health Howard Memorial Hospital





Plant-Based Options for Patients

Room Service Menu vs Set Menu
 Switched to room service menu in 2013
 Allowed us to offer a wider variety of
 meal options including plant-based
 Patients can order anything from the
 menu between 7 am and 7 pm

ecipe Development • Plant-based foods were made a priority • Tried and true recipes were added into CBORD and were offered regularly brancifications active the second

Icons indicating options that were plant-based







Commonwealth Garden

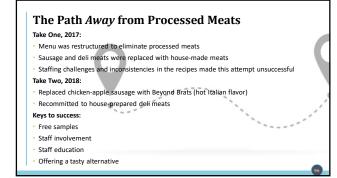
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AMA Guidelines Released in 2017

"American Medical Association hereby calls on US hospitals to improve the health of patients, staff, and visitors by • (1) providing a variety of healthful

 (1) providing a variety of healthful food, including plant-based meals and meals that are low in fat, sodium, and added sugars,

- (2) eliminating processed meats from menus, and
- (3) providing and promoting healthful beverages."







Financials: Estimated Costs for Food Items

2 egg omelet with cheese: \$1.26
Oatmeal with dates and nuts: \$0.30

Beef burger patties: \$1.13 per patty
Bean and quinoa patties: \$0.33 per patty • Beyond Burger: \$1.94 per patty

• Chicken stir fry: \$2.36 • Tofu stir fry: \$1.72

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Challenges

- Staff Turnover
- Retraining new staff Maintaining high quality standards even with staffing shortages
- Recipe Development
 Executive chef on leave
- Difficulty with consistency of recipes (mostly on café side)

Staff and Patient Preferences

- Adjustment period
- Must provide fan favorites



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Credit Claiming

You must complete a brief evaluation of the program in order to obtain your certificate. The evaluation will be available for 1 year; you do not have to complete it today.

- Click "Take Course" on the webinar description page.
 Select "Start/Resume" to complete the course and submit the evaluation.